

Client Success Story



MBC & AFFILIATES



Background

MBC and Affiliates Inc, based in Tucson, Arizona, opened in 2006, and provides its clients with trusted, proven regulatory, clinical, and quality system solutions that confidently propel their businesses forward. Melita Ball, who is the CEO, Founder, and Principal Consultant at the firm, decided a few years ago to shift the practice from servicing large, multibillion dollar clients to small startups. While helping these smaller organizations was more fulfilling, doing so brought some risk when it came to getting paid for services rendered.



Challenges

Unfortunately, three clients of MBC and Affiliates failed to make payment, even after several reminders and months of patience. Melita approached an attorney she knew in Tucson, but litigation was not part of that firm's services, and she was referred to Mestaz Law.

Our Solution

Dan Mestaz of Mestaz Law has a clear process for moving cases along while providing straightforward advice. He is able to provide objective counsel on emotionally charged cases. Melita shared that learning how The Chron is utilized and going through discovery actually improved her own business processes and recordkeeping.

Outcome

Mestaz Law was able to successfully litigate the three cases to Melita's satisfaction. In fact, she continues to learn from each case and improve her contracts and business processes even more.



There are a lot of fantastic things about the engagement with Mestaz Law, and that's why I don't even think about calling anybody else when we need litigation for non-payment of services rendered – I just go right to Dan!